

Project Management Yields Mission Success

A defense aerospace company changed its contracting approach, and was given new responsibility for managing over 100 projects. Through a massive training and integration effort in Kepner-Tregoe Project Management, the client successfully transformed the way it does business. The client used KT process to successfully introduce and implement a new way of doing business that resulted in measurable improvements in cost savings, attrition, safety, incentive fees, ISO ratings, and more.

- Increased award and incentive fees and received zero non-conformances in an ISO 9000 audit
- Reduced personnel attrition rates by over 90% and increased flexibility with consistent project management making it easier to move people into new areas
- Increased safety including a 40% drop in lost workday/mishap rates
- Improved cost management from an average \$120,000 overrun to a \$90,000 under-run