

Project Planning Results in “Trouble-Free” Merger

Kepner-Tregoe Project Management processes were used, over a six week period, to develop the project plan for the merger of the check cashing and loan operations of two major U.S. commercial banks.

Merger activities took six months. According to an article about the merger that appeared in the *Wall Street Journal*, it was “the most trouble free merger of back office operations” that the Journal had ever covered. By devoting six weeks to planning the merger, the banks implemented the plan and met project goals on-time and on-budget.

- Upfront planning paid off in smooth project implementation
- Project goals were met on-time
- The project set new standards for merging back office operations
- Positive public relations were generated by the trouble-free merger